

May 2, 2018

The Honorable Elaine L. Chao Secretary U.S. Department of Transportation 1200 New Jersey Avenue, SE Washington, DC 20590

The Honorable Heidi King Deputy Administrator National Highway Traffic Safety Administration 1200 New Jersey Avenue, SE Washington, DC 20590 The Honorable Scott Pruitt Administrator U.S. Environmental Protection Agency 1200 Pennsylvania Avenue, NW Washington, DC 20460

The Honorable William Wehrum Assistant Administrator, Air and Radiation U.S. Environmental Protection Agency 1200 Pennsylvania Avenue, NW Washington, DC 20460

Re: Advanced Technologies Compliance Flexibility Option for Model Year 2022-2025 Vehicles Standards Proposal

Dear Secretary Chao, Administrator Pruitt, Assistant Administrator Wehrum, and Deputy Administrator King:

As members of the *National Coalition for Advanced Transportation (NCAT)*, we write to request that you seek comment on the policy option described in the attachment to this letter in the forthcoming notice of proposed rulemaking for the Model Year (MY) 2022-2025 light-duty vehicle greenhouse gas (GHG) and corporate average fuel economy (CAFE) standards.

This option, which we refer to as the "Advanced Technologies Compliance Flexibility Option," would maintain the targets in the current MY 2022-2025 GHG standards, but would provide manufacturers with additional compliance flexibilities. CAFE standards would be calibrated accordingly to maintain comparably robust targets and incorporate similar flexibilities. The flexibilities in question, as described in detail in the attachment, would include some combination of the following elements:

1. continuing to attribute zero GHG emissions to electric vehicles (EVs), plug-in hybrid electric vehicles (PHEVs) when operating on electricity, and hydrogen fuel cell vehicles (FCVs);

- 2. extending and potentially restructuring credit multipliers for EVs, PHEVs, FCVs and compressed natural gas vehicles (CNGVs); and
- 3. reforming the current off-cycle credit recognition process while strengthening the integrity of the program.

This package of reforms would provide more near-term flexibility in complying with the current GHG targets (and CAFE targets) and lower compliance costs. At the same time, it would provide appropriate incentives to further advance and deploy technologies needed to reduce GHG emissions and increase fuel economy. By providing enhanced support for the continued development and deployment of advanced vehicle technologies during the MY 2022-2025 period, this approach will also strengthen the domestic manufacturing base and promote the infrastructure investment necessary to support continued emission reductions and increased fuel efficiency in the years to come.

As set forth in NCAT's April 9 letter to you regarding EPA's Mid-Term Evaluation Notice, electric vehicles and other advanced technology vehicles and supporting infrastructure can and must play a critical role in supporting U.S. global competitiveness, economic growth, energy security, and cost-effective protection of public health and environmental quality. In order to remain a leader in the global automotive market, the U.S. must continue to support policies encouraging adoption of electric and other advanced technology vehicles and related infrastructure to serve the needs of American consumers.

We believe the approach outlined above and in the attachment to this letter could provide a basis for maintaining the overall stringency of national standards while addressing automakers' requests for additional compliance flexibility in the near term. This approach, if properly designed and implemented, could maintain the energy, public health, environmental and economic benefits of the standards, support the desire of virtually all stakeholders to maintain a harmonized national program including both federal and state vehicle standards, and recognize the critical role that California and other states continue to play in reducing vehicle emissions and protecting public health.

In requesting that the agencies take comment on this suite of mechanisms in its forthcoming rulemaking proposal, NCAT is not at this stage endorsing any particular policy design or package. Moreover, NCAT continues to support the current standards and has previously noted its concerns regarding the Mid-Term Evaluation and underlying determination. In evaluating any proposed approach going forward, it will be important, among other considerations, to assess how the design of any given compliance flexibility mechanism, as well as the integration of multiple such mechanisms, would affect the overall performance, benefits, and costs of the program as a whole. We believe, however, that it is critically important that the agencies request comment and actively engage stakeholders on this approach, which could ultimately provide the basis for a win-win outcome for all concerned.

Thank you for your consideration.

Sincerely,

Robert A. Wyman Devin O'Connor

Latham & Watkins LLP

Counsel to NCAT

555 11th Street, NW

Washington, DC 20004-1304

National Coalition for Advanced Transportation (https://www.lwncat.com)

Ampaire

Atlantic City Electric

Baltimore Gas & Electric

Commonwealth Edison Company

Delmarva Power

Edison International

EVgo

Exelon

Los Angeles Department of Water & Power

Pacific Gas and Electric Company

PECO

PEPCO

Portland General Electric

Sacramento Municipal Utility District

Tesla, Inc.

Workhorse

Advanced Technologies Compliance Flexibility Option

In the forthcoming notice of proposed rulemaking for the MY 2022-2025 light-duty vehicle greenhouse gas (GHG) and corporate average fuel economy (CAFE) standards, the U.S. Environmental Protection Agency (EPA) and National Highway Traffic Safety Administration (NHTSA) should request comment on a policy option that we will refer to as the "Advanced Technologies Compliance Flexibility Option." This option would maintain the stringency of the current MY 2022-2025 GHG standards, but would provide manufacturers with additional compliance flexibilities. CAFE standards would be calibrated accordingly to maintain comparable targets and similar flexibilities, thus achieving equivalent stringency. The flexibilities in question would include some combination of the following elements:

- 1. continuing to attribute zero GHG emissions to electric vehicles (EVs), plug-in hybrid electric vehicles (PHEVs) when operating on electricity, and hydrogen fuel cell vehicles (FCVs);
- 2. extending and potentially restructuring credit multipliers for EVs, PHEVs, FCVs and compressed natural gas vehicles (CNGVs); and
- 3. reforming the current off-cycle credit recognition process while strengthening the integrity of the program.

This package of reforms would provide more near-term flexibility in complying with the current GHG targets (and equivalent CAFE targets) and lower compliance costs. At the same time, it would provide appropriate incentives to further advance and deploy technologies needed to reduce GHG emissions and increase fuel economy. By providing enhanced support for the continued development and deployment of advanced technologies during the MY 2022 to 2025 period, this approach will also strengthen the foundation for continued progress in subsequent years.

Attribution of Emissions to Electric Vehicles

Under the current MY 2017-2025 standards, EPA established a two-phase mechanism for addressing whether and how to attribute upstream emissions to EVs, PHEVs and FCVs for purposes of determining compliance with the GHG standards. For the first phase (MY 2017-2021), EPA set the value at 0 g/mile for EVs, PHEVs (for the electricity usage portion) and FCVs, with no limit on the number of vehicles that could be counted as 0 g/mile for tailpipe emissions accounting purposes.

For the second phase (MY 2022-2025), EPA set a per-company cumulative sales cap on the number of EV/PHEV/FCVs that could be counted as 0 g/mile for tailpipe CO₂ emissions compliance. Manufacturers that sell 300,000 or more EV/PHEV/FCVs combined in MY 2019-

¹ For mechanisms primarily within the purview of EPA, we recommend EPA request comment; for mechanisms affecting both GHG standards and CAFE standards, we recommend the agencies collectively request comment.

2021 can count up to 600,000 EV/PHEV/FCVs combined as 0 g/mile for the MY 2022-2025 standards. Manufacturers that sell fewer than 300,000 EV/PHEV/FCVs combined in MY 2019-2021 can only count up to 200,000 EV/PHEV/FCVs combined as 0 g/mile for the MY 2022-2025 standards. Beginning in MY 2022, the compliance values for EVs, FCVs, and the electric portion of PHEVs above the individual automaker cumulative production caps must be based on net upstream accounting of GHG emissions for fuel production and distribution. EPA adopted a specific methodology to calculate the net upstream GHG emissions compliance value for EVs (and the electric portion of PHEVs), based in part on projected national average GHG emissions for electricity generation.

EPA should request comment on changing the MY 2022-2025 standards to instead treat EVs, PHEVs (for the electricity usage portion), and FCVs as having 0 g/mi emissions for purposes of the GHG program, without any per manufacturer production cap or other limitation. This option should continue to vary the electric proportion of PHEVs' expected usage based on the allelectric range of the relevant vehicle model. EPA should reiterate or incorporate by reference the rationale for treating vehicles as having 0 g/mi emissions that it adopted in prior rulemakings.

Advanced Vehicle Technology Credits

In addition, EPA should request comment on extending and reforming the credit multipliers available for EVs, PHEVs, FCVs, and CNGVs under the existing GHG regulations for MY 2017-2021.

Under the current regulations, each EV/PHEV/FCV/CNGV sold in MY 2017-2021 is counted as more than one vehicle for purposes of determining credits for compliance with the GHG standards. EPA adopted the following multipliers, set forth at 40 C.F.R. § 86.1866–12:

Vehicle Types	Model Year(s)	Multiplier
EVs, FCVs	2017 – 2019	2.0
	2020	1.75
	2021	1.5
PHEVs, dedicated and dual fuel CNG vehicles	2017 – 2019	1.6
	2020	1.45
	2021	1.3

EPA justified this approach as necessary to promote commercialization of these advanced technologies and emphasized that advanced technologies would be necessary to meet future GHG standards as stringency increased.

Extension of Credits

Under the Advanced Technologies Compliance Flexibility Option, EPA should request comment on extending and revising these credits. Specifically, the agency should request comment on extending the credits at levels that apply for MY 2020 through MY 2025, instead of phasing

down the credits, as is done under current regulations. Alternatively, the agency should request comment on whether the agency should *increase* the credit multipliers for MY 2020 through 2025 and if so, what levels would be appropriate and the basis for those levels.

Crediting Based on All-Electric Range

In addition, EPA should request comment on whether to restructure the credit multipliers so that the amount of credit awarded varies based on the vehicle type and the all-electric range of the vehicle, with EVs and FCVs receiving greater credit than PHEVs and CNGVs, and with vehicles having a longer all-electric range being awarded more credit than those with shorter range. This approach would help to incentivize development and deployment of longer-range vehicles, providing support for a broader market transition to such low-emitting vehicles.

EPA should request comment on what structure and multipliers would be appropriate under such an approach. For example, under the California zero emission vehicle (ZEV) program, there are two overall categories of vehicles: ZEVs (typically EVs or FCVs) and transitional ZEVs (TZEVs, which are typically plug-in hybrids). ZEVs receive credits through a formula based on the vehicle's all-electric range (AER), with a minimum AER to be eligible and a cap on total credits per vehicle. TVEZs receive credits through a similar formula, but with a lower minimum AER, lower credits awarded per vehicle, and a lower cap on total credits.² EPA should request comment on whether a similar approach would be appropriate for credit multipliers in the federal GHG program, and if so what minimum eligibility criteria, credit formula, and caps would be appropriate, or whether some alternative approach would be preferable.

Crediting for On-Demand and Fleet Vehicles

In addition, EPA should request comment on whether credit multipliers for EVs, PHEVs, FCVs and CNGVs should be included based on other factors – in addition to all-electric range – that may support the development of "game-changing" advanced technologies that will reduce emissions over the long-term. For example, EPA should seek comment on whether increased credit should be awarded for such vehicles that are sold for specific uses that could significantly broaden deployment of advanced technologies and/or achieve greater system-wide reductions in emissions through displacing emissions from other vehicles. Such applications could include sales of advanced technology vehicles for use in ride-hailing, ride-sharing or other "on-demand" transportation applications, and/or for use in government or corporate fleets. Vehicles used for such on-demand transportation are likely to be used more than other vehicles and may displace use of other vehicles at the margins; to the extent ride-sharing or on-demand vehicles use low-emission advanced technologies, they may achieve disproportionate reduction in system-wide

² Under the California ZEV regulations, ZEVs must have an all-electric range (AER) on the UDDS Test Cycle of at least 50 miles to get credit. Above that level, vehicles get credit based on a formula (0.01 x UDDS AER + 0.50), up to a maximum of 4 credits per vehicle. TZEVs must have an AER of at least 10 miles to get credit; above that level they receive credit based on a formula (0.01 x UDDS Equivalent AER + 0.30), with a cap of 1.10 credits per vehicle. Because the ZEV program is structured differently from the federal GHG standards, these specific numbers and formulas would not be appropriate for use in the federal program, but are provided to illustrate how such a range-based crediting mechanism can be structured.

emissions. In addition, incentivizing use of advanced technology vehicles for fleets, ride-sharing and on-demand transportation could provide a bridge for broader commercial deployment of such technologies. EPA should request comment both on whether increased credit should be used for such applications, and if so, how they should be designed, including what multipliers would be appropriate, what criteria should determine eligibility, and how compliance with eligibility requirements could be ensured to maintain the integrity of such a mechanism.

Crediting for Vehicles Beyond ZEV Compliance

Finally, EPA should request comment on whether to make eligibility for multipliers, or the level of multiplier applied, contingent on whether a vehicle is counted in meeting the ZEV program requirements in California and other Section 177 states. California's ZEV program requires manufacturers to submit credits demonstrating achievement of a certain level of sales of qualifying vehicles in California and other Section 177 states that have adopted ZEV standards. For purposes of the federal GHG program, it would be possible to provide additional credit — through credit multipliers — to vehicle sales that go above and beyond what is already required for compliance with the California and other states' ZEV mandates. This would have the effect of making the federal program incentive "additional" to that provided by the state program — providing greater and more targeted support for advanced technology deployment, both in the ZEV states and beyond them. EPA should request comment on whether to increase credit multipliers for advanced technology vehicles that are not counted for compliance with ZEV mandates, and if so, what numerical differences in multipliers would be appropriate and why.

Off-Cycle Credits

Several manufacturers have expressed concern with challenges and transaction costs associated with the existing regime for the awarding of off-cycle credits. The agencies should request comment on steps that could be taken to further reform this aspect of the off-cycle credit program, providing manufacturers with greater incentives to pursue development and deployment of cost-effective off-cycle emission-reducing technologies, while at the same time strengthening mechanisms to ensure the integrity of the off-cycle program and these credits.

Specifically, the agencies should request comment on whether there is sufficiently robust data and information to support adding further technologies to the menu of pre-approved technologies for off-cycle credits. The agencies should request comment on which technologies, if any, are appropriate for inclusion on the menu, the data and information supporting such inclusion, and what broader criteria or requirements should be applied to make technologies eligible for inclusion.

In addition, the agencies should request comment on whether EPA should establish a mechanism for reforming approval of credits for a technology for which the agency already has approved off-cycle credits through the existing 5-cycle methodology petition process or the process for manufacturer alternate demonstration of off-cycle benefits. Such reforms could, for example, include a more efficient process to add such technologies to the menu of preapproved technologies, streamlining the procedural steps or demonstration that manufacturers must make to obtain credits for such a technology once approved, or other mechanisms. The agencies

should request comment on all aspects of how best to reform the off-cycle credit process to incentivize such technologies while strengthening program integrity.

In addition, the agencies should request comments on changes to the off-cycle credit provisions that would strengthen and ensure the transparency and integrity of this mechanism. Such changes could include, for example, providing transparent reporting of off-cycle credits approved by vehicle make and model; providing further clarification of principles and data requirements governing EPA's evaluation of off-cycle credit petitions; and establishing transparent mechanisms for ex-post evaluation of emissions and fuel economy benefits of off-cycle credits, and mechanisms to correct any over- or underestimation of credits, to help ensure the long-term integrity of this mechanism and the overall program. The agencies should request comment on how such mechanisms should be structured to strengthen program integrity and ensure that the emission reduction and fuel efficiency benefits that are the basis for off-cycle credits are real and verifiable.

Consistent and Equally Stringent CAFE Standards

Several of the compliance flexibility mechanisms discussed above are primarily relevant to EPA's GHG standards. The potential changes to the off-cycle credit mechanism are applicable to both programs. Attribution of emissions to EVs, PHEVs and FCVs applies only to the GHG standards. With regard to credit multipliers, NHTSA has previously taken the position that it lacks authority to apply multipliers for EVs or other advanced technologies because the Energy Policy and Conservation Act (EPCA) separately specifies how such vehicles are to be counted for purposes of fuel economy.

The agencies should therefore request comment on how CAFE standards should be adapted to be made as consistent as possible with the Advanced Technologies Compliance Flexibilities Option outlined above, with regard to overall stringency and other features. Options could include revisiting NHTSA's prior interpretation of its authority to adopt additional or different credit multipliers for advanced technology vehicles under EPCA, such that application of similar multipliers could be provided in the CAFE program. Alternatively, CAFE targets for MY 2022-2025 could be calibrated to be equally stringent overall, such that they are achievable by the same manufacturer fleets that could meet the GHG standards under the Advanced Technologies Compliance Flexibilities Option described above.